



East Polk County Association of Realtors®

Four Year Sales and Inventory History 2006 - 2010

Compiled from Monthly Sales and Inventory Reports

Month	Monthly Sales	Average List Price	Average Sale Price	% Diff Sell/List	Avg DOM	Current Inventory	Months Inventory
01-JUL-06	183	196,751	190,086	97%	64	1,582	8.6
01-AUG-06	192	185,691	179,261	97%	73	1,680	8.8
01-SEP-06	152	185,200	176,736	95%	74	1,803	11.9
01-OCT-06	158	209,290	198,151	95%	84	1,852	11.7
01-NOV-06	140	207,520	195,954	94%	102	1,880	13.4
01-DEC-06	152	192,307	185,798	97%	99	1,899	12.5
01-JAN-07	112	188,432	179,928	95%	104	1,991	17.8
01-FEB-07	138	191,906	179,940	94%	112	2,013	14.6
01-MAR-07	138	192,575	183,065	95%	104	2,028	14.7
01-APR-07	140	186,758	176,443	94%	101	2,041	14.6
01-MAY-07	144	177,178	168,093	95%	121	2,074	14.4
01-JUN-07	125	179,685	169,960	95%	122	2,106	16.8
01-JUL-07	105	199,572	191,120	96%	133	2,124	20.2
01-AUG-07	125	185,658	174,283	94%	130	2,188	17.5
01-SEP-07	79	165,258	153,087	93%	137	2,218	28.1
01-OCT-07	86	169,455	159,452	94%	144	2,261	26.3
01-NOV-07	94	183,222	171,440	94%	121	2,295	24.4
01-DEC-07	104	184,123	169,648	92%	136	2,249	21.6
01-JAN-08	79	175,681	165,259	94%	140	2,245	28.4
01-FEB-08	111	166,533	155,946	94%	134	2,258	20.3
01-MAR-08	120	167,026	154,428	92%	158	2,256	18.8
01-APR-08	113	166,864	157,971	95%	184	2,249	19.9
01-MAY-08	137	156,816	145,745	93%	158	2,194	16.0
01-JUN-08	112	166,076	153,739	93%	154	2,179	19.5
01-JUL-08	120	147,019	136,876	93%	151	2,179	18.2
01-AUG-08	117	155,501	144,023	93%	146	2,195	18.8
01-SEP-08	113	149,004	140,464	94%	108	2,258	20.0
01-OCT-08	136	135,710	125,334	92%	119	2,250	16.5
01-NOV-08	105	153,215	139,875	91%	117	2,219	21.1
01-DEC-08	139	126,444	117,774	93%	118	2,212	15.9
01-JAN-09	109	132,943	123,737	93%	106	2,216	20.3
01-FEB-09	123	112,707	103,459	92%	121	2,163	17.6
01-MAR-09	155	108,930	100,887	93%	123	2,108	13.6
01-APR-09	179	122,766	115,449	94%	120	2,091	11.7
01-MAY-09	172	112,337	106,801	95%	104	2,062	12.0
01-JUN-09	152	119,408	112,075	94%	114	2,081	13.7
01-JUL-09	159	112,323	105,279	94%	115	2,001	12.6
01-AUG-09	152	124,016	116,485	94%	124	1,988	13.1
01-SEP-09	133	119,363	113,936	95%	105	1,976	14.9
01-OCT-09	185	113,439	107,015	94%	106	1,970	10.6
01-NOV-09	151	108,653	100,665	93%	127	1,943	12.9
01-DEC-09	145	110,796	104,931	95%	139	1,963	13.5
01-JAN-10	111	105,648	99,418	94%	124	1,958	17.6
01-FEB-10	141	103,256	96,607	94%	133	1,959	13.9
01-MAR-10	173	103,873	97,994	94%	122	1,943	11.2
01-APR-10	183	120,684	110,555	92%	103	1,867	10.2
01-MAY-10	162	110,170	104,458	95%	105	1,785	11.0
01-JUN-10	184	114,745	104,392	91%	141	1,774	9.6