



East Polk County Association of Realtors®

Four Year Sales and Inventory History 2007 - 2011

Compiled from Monthly Sales and Inventory Reports

Month	Monthly Sales	Average List Price	Average Sale Price	% Diff Sell/List	Avg DOM	Current Inventory	Months Inventory
01-NOV-07	94	183,222	171,440	94%	121	2,292	24.4
01-DEC-07	104	184,123	169,648	92%	136	2,246	21.6
01-JAN-08	79	175,681	165,259	94%	140	2,242	28.4
01-FEB-08	111	166,533	155,946	94%	134	2,256	20.3
01-MAR-08	120	167,026	154,428	92%	158	2,254	18.8
01-APR-08	113	166,864	157,971	95%	184	2,247	19.9
01-MAY-08	137	156,816	145,745	93%	158	2,192	16.0
01-JUN-08	112	166,076	153,739	93%	154	2,177	19.4
01-JUL-08	120	147,019	136,876	93%	151	2,178	18.2
01-AUG-08	117	155,501	144,023	93%	146	2,195	18.8
01-SEP-08	113	149,004	140,464	94%	108	2,257	20.0
01-OCT-08	136	135,710	125,334	92%	119	2,248	16.5
01-NOV-08	105	153,215	139,875	91%	117	2,217	21.1
01-DEC-08	139	126,444	117,774	93%	118	2,209	15.9
01-JAN-09	109	132,943	123,737	93%	106	2,213	20.3
01-FEB-09	123	112,707	103,459	92%	121	2,156	17.5
01-MAR-09	155	108,930	100,887	93%	123	2,101	13.6
01-APR-09	179	122,766	115,449	94%	120	2,085	11.6
01-MAY-09	172	112,337	106,801	95%	104	2,055	11.9
01-JUN-09	152	119,408	112,075	94%	114	2,074	13.6
01-JUL-09	159	112,323	105,279	94%	115	1,990	12.5
01-AUG-09	152	124,016	116,485	94%	124	1,978	13.0
01-SEP-09	133	119,363	113,936	95%	105	1,969	14.8
01-OCT-09	185	113,439	107,015	94%	106	1,963	10.6
01-NOV-09	151	108,653	100,665	93%	127	1,938	12.8
01-DEC-09	145	110,796	104,931	95%	139	1,957	13.5
01-JAN-10	111	105,648	99,418	94%	124	1,952	17.6
01-FEB-10	143	103,734	96,689	93%	136	1,953	13.7
01-MAR-10	176	104,994	99,085	94%	124	1,947	11.1
01-APR-10	186	122,027	111,836	92%	105	1,896	10.2
01-MAY-10	162	110,170	104,458	95%	105	1,841	11.4
01-JUN-10	194	113,052	103,141	91%	137	1,866	9.6
01-JUL-10	126	114,724	107,513	94%	90	1,862	14.8
01-AUG-10	159	109,604	101,334	92%	116	1,871	11.8
01-SEP-10	129	103,055	95,444	93%	115	1,837	14.2
01-OCT-10	138	105,784	98,290	93%	118	1,814	13.1
01-NOV-10	140	112,808	104,719	93%	110	1,852	13.2
01-DEC-10	167	119,569	112,165	94%	111	1,828	10.9
01-JAN-11	147	90,976	84,463	93%	133	1,776	12.1
01-FEB-11	157	90,255	82,212	91%	142	1,723	11.0
01-MAR-11	239	93,701	87,520	93%	123	1,640	6.9
01-APR-11	196	107,416	98,132	91%	137	1,583	8.1
01-MAY-11	151	95,479	89,339	94%	114	1,532	10.1
01-JUN-11	158	107,718	101,208	94%	118	1,500	9.5
01-JUL-11	139	101,700	95,291	94%	120	1,487	10.7
01-AUG-11	156	92,941	86,223	93%	105	1,435	9.2
01-SEP-11	147	109,704	102,523	93%	148	1,429	9.7
01-OCT-11	129	103,459	97,292	94%	111	1,409	10.9